

STRICLY CONFIDENTIAL

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Melior Padel Court Prices 2020

| Customer Hire Options | | | |
|--|-------------|-----|-----------|
| Hire Fee | | | |
| Monthly hire fee initial 6 months | | £ | 2,000.00 |
| First 6 months hire fee total | | £ | 12,000.00 |
| Monthly hire fee after 6 months | | £ | 1,200.00 |
| 6 month Hire Purchase | | | |
| Price to purchase court after 6 month hire | € 35,429.17 | £ | 29,524.31 |
| Original sales price | € 42,625.57 | £ | 35,521.31 |
| Total cost to client | € 49,821.97 | £ | 41,518.31 |
| Price difference from straight purchase | € 7,196.40 | £ | 5,997.00 |
| Percentage increase from straight purchase | | 17% | 17% |
| Lease Purchase | | | |
| Time to pay off court via LP (months) | | 34 | 34 |
| Total cost to client | 55,413.24 € | £ | 46,177.70 |
| Percentage increase from straight purchase | | 30% | 30% |

Terms: 2 months cancellation notice period.

| Outright Sales Price | | | |
|-----------------------------|-------------|---|-----------|
| Vision | 29,837.60 € | £ | 24,864.67 |
| Panoramic | 41,840.37 € | £ | 34,866.98 |
| Forte | 35,358.57 € | £ | 29,465.48 |
| Forte Portable Outdoor | 42,625.57 € | £ | 35,521.31 |

Terms: Price in EUR. GBP prices representational only and to be calculated at time of purchase.

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